



# Questions and Responses

OP32200

2024 Conference Facilities for Annual Marine  
Services Training

Amended 8-6-24

No.	IFB Section	IFB Page	Question	Response
1	2	8	We can offer one week in September but not the second. Do both dates need to be at the same hotel?	This confirms that both dates need to be at the same hotel.
2	2.4		<p>We are putting our bid together for the fall training. I realize the time period for questions has expired but we have a significant question that we are hoping we can still get clarification. In the past, the bid proposals for this event have typically included pricing below the GSA rate (currently \$119 for the Glens Falls region during September).</p> <p>The language in Section 2.4 of the package states “A block of 65 single occupancy rooms ‘at the GSA rate’ must be available. . .”</p> <p>This would mean that any proposal that includes rates below the GSA would have to be disqualified. It does not state language such as “no greater than” or “not to exceed”. It states “at the GSA rate”.</p> <p>We are willing to offer rates lower than the GSA rate, but do not want our bid disqualified for failing to comply with the terms set forth in Section 2.4.</p>	<p>This confirms that Bidders may offer group rate overnight accommodations that are at or below the GSA rate.</p> <p>Rates that do not match the GSA rate because they are lower, will not result in a disqualification.</p>